



INDORAMA FERTILIZER LIMITED AND ITS AGRONOMY SERVICES

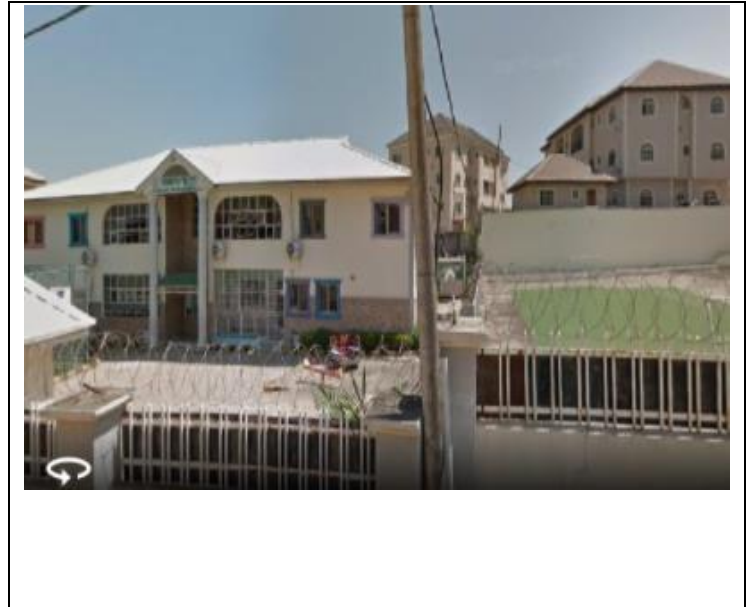
... The Impact on Nigeria's Agricultural Revolution!

Balbir Singh

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Indorama Fertilizer Limited is the world's largest single line urea producer, with capacity of 1.5 Mn MTPA and Indorama's agronomy and farmers training initiatives & services rendered across Africa by Indorama staff are yielding great results for Africa's agricultural revolution. This is a fact shared by millions of farmers in all the nooks and crannies of Africa, agro-dealers, fertilizer distributors, government officials, international partner-agencies, research institutions and other critical stakeholders in the agricultural sector. What makes the agronomy services so exciting for people are the facts that they are FREE and yet so extensive countrywide. They are also very effective in educating illiterate farmers and getting them to adopt new farming practices that increase their crop yield/income and boost food security in Africa! Indorama's free agronomy services, supported by the German agency DEG, IFDC, GIZ, CARI, etc. has indeed teamed up with Nigeria's Federal Government to bring a revolution in agriculture – a situation where farmers now see agriculture, not as mere subsistence, but as business, worthy of full livelihood. This is complemented with Indorama's world-class fertilizer plant (Train-1) in Port Harcourt, Rivers State, which produces 1.5 million metric tons of Urea fertilizer per annum. In addition, there are 22 blending plants across the country, which use Indorama granular Urea to produce N.P.K fertilizers in line with the Federal Government's Presidential Fertilizer Initiative (PFI). This initiative was aimed at making the NPK fertilizers cheaper/Affordable for farmers.

Dr. Balbir Singh, PhD Agronomy from Institute of Agricultural Sciences, Banaras Hindu University, Varanasi, India, his academic research was on Integrated Nutrient Management of Rice (University Topper in Masters and Doctorate). Started career with Bayer Crop Science (Seeds & Agrochemicals), worked with Coromandel International Ltd (Fertilizer), Mahyco Monsanto (Cereals & Seeds), Nagarjuna Fertilizers and Chemicals Ltd (Speciality Fertilizers) and Export Trading Group for Agro-commodity (Coffee, Maize, Fertilizers, Sesame, Soybean, Beans, Tea, Sisal) Operation, Procurement, Export, Import and new agribusiness.



Worked on Agri Business Development in Emerging Economies: India, Uganda, Kenya, Cameroon, Tanzania, Indonesia and Nigeria. Working with Indorama Eleme Fertilizer and Chemicals Ltd, as Head Business Development and Agronomy, World's Largest Single Line granular Urea Fertilizer Plant at Port Harcourt, Nigeria, 1.5 MMTPA Capacity, supplying to ECOWAS and Latin American Countries. IEFCL is highly contributing for Agronomy, Extension, Branding, Promotion and Liaison with national and international development partners.

[World Conference on Agro-Ecology and Crop Science October 19-20, 2020 Webinar](#)